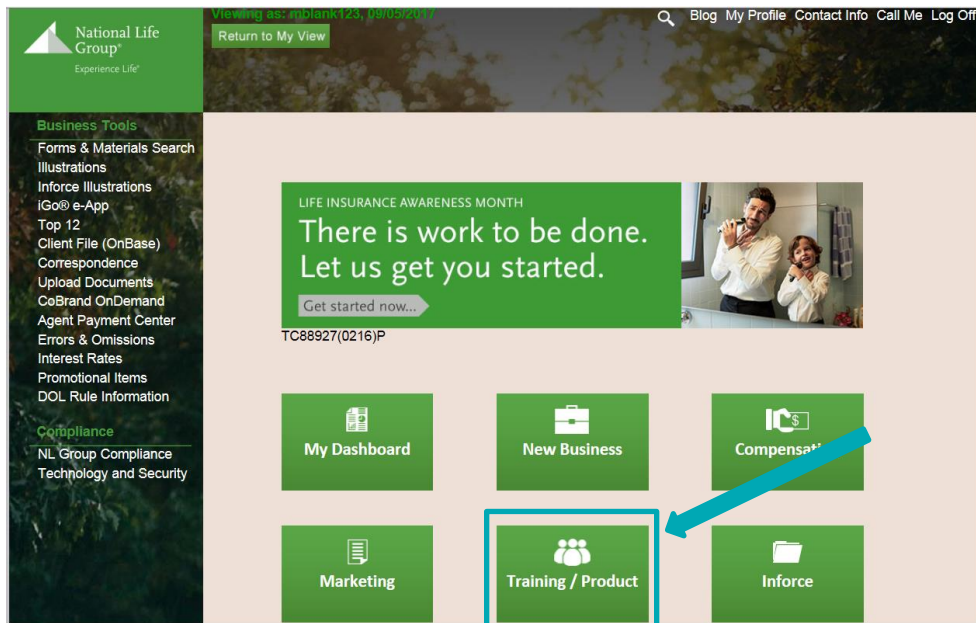


Description

Annuity Product Training is available through the National Life Group Agent Portal. To access the training, agents follow these steps:

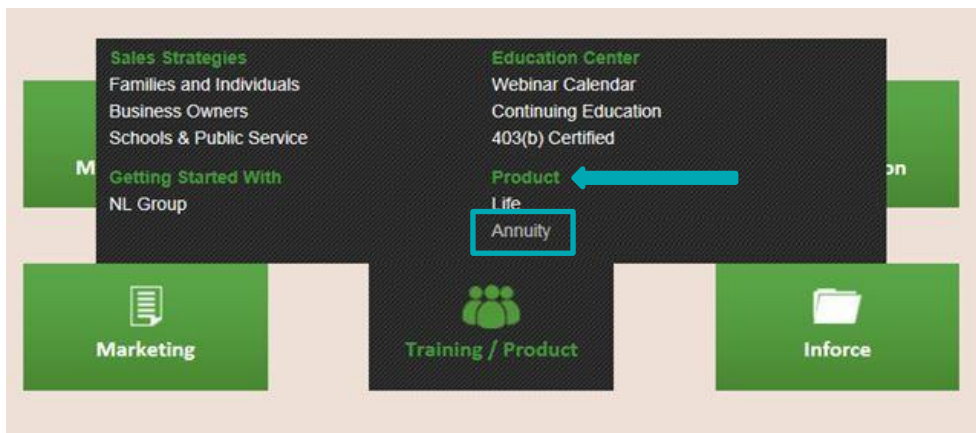
Procedures

1. From the Agent Portal landing page, hover over the Training/Product block.



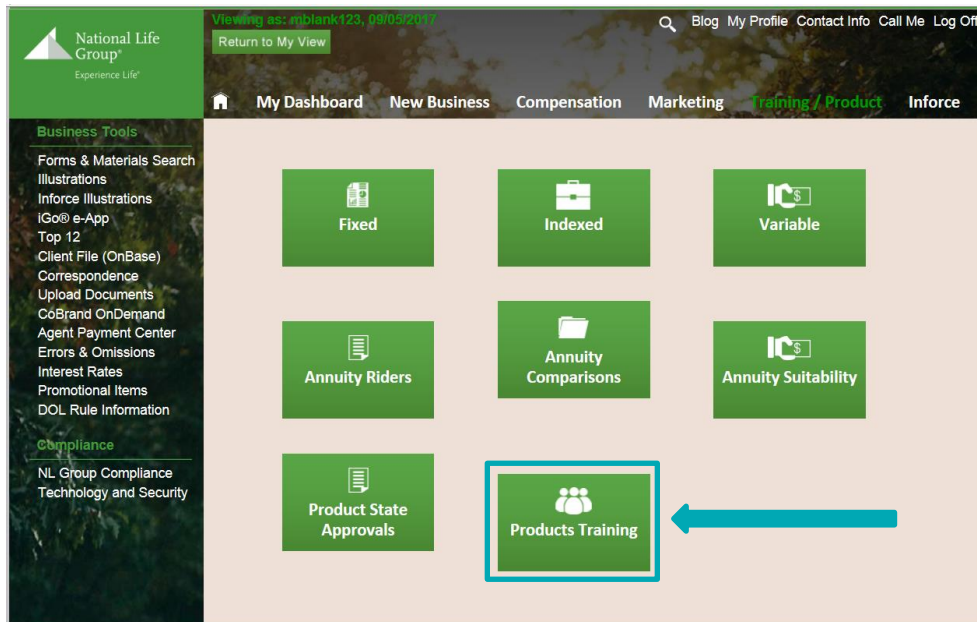
Result: The Training/Product menu loads.

2. Click Annuity under the Product menu.



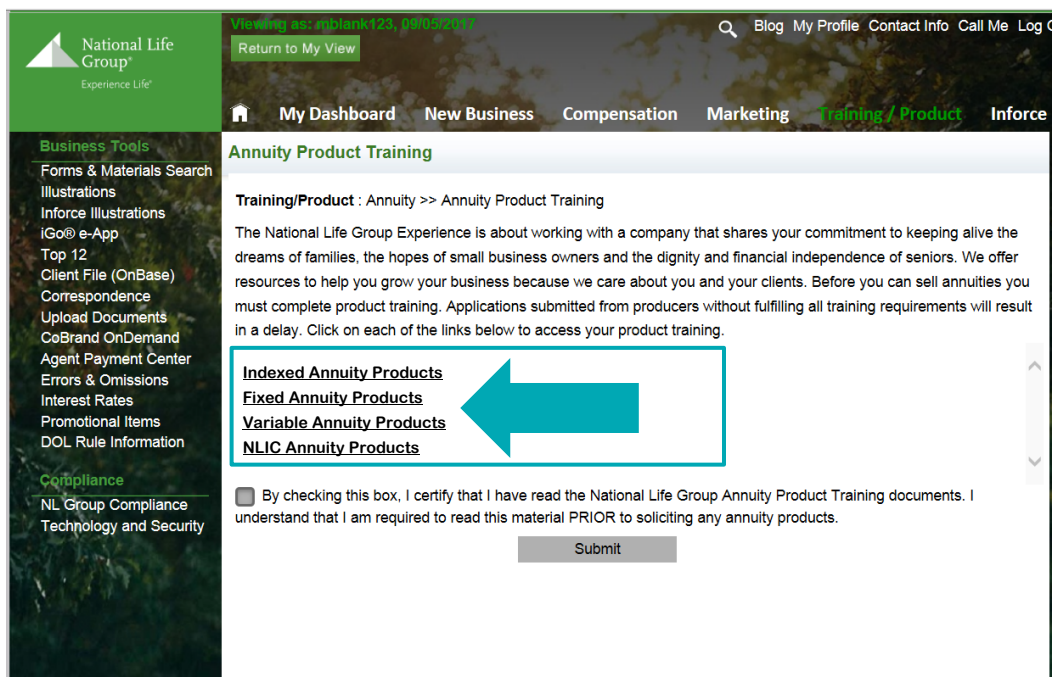
Result: The Annuity product page loads.

2. Click the Products Training block.



Result: The Annuity Product Training page loads, listing 4 links for training documents.

3. Click each of the 4 links with an Annuity Product Type title.



Result: Thumbnails of PDF training documents display under each clicked link.

4. Click each training document thumbnail.

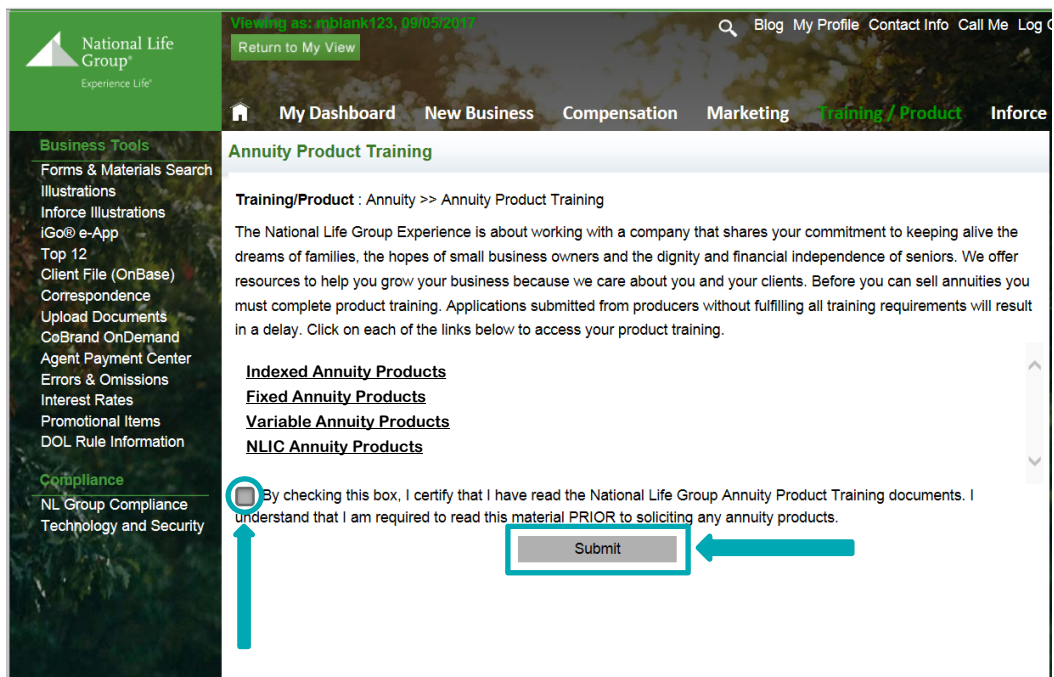
Result: PDF training documents launch in a New Tab in the open browser.

5. Read each training document.

NOTE: There are no directions on this page instructing agents to read all 4 documents, but agents will attest that they have done so. When communicating with agents, emphasize that this is the requirement and point out that it's what they attest to in the next step. (However, there is nothing stopping them from reading just one or some of the documents.)

6. Upon completion of reading the training documents, click the "I Certify" checkbox.

7. Click the Submit button.



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Annuity Product Training

Training/Product : Annuity >> Annuity Product Training

The National Life Group Experience is about working with a company that shares your commitment to keeping alive the dreams of families, the hopes of small business owners and the dignity and financial independence of seniors. We offer resources to help you grow your business because we care about you and your clients. Before you can sell annuities you must complete product training. Applications submitted from producers without fulfilling all training requirements will result in a delay. Click on each of the links below to access your product training.

[Indexed Annuity Products](#)
[Fixed Annuity Products](#)
[Variable Annuity Products](#)
[NLIC Annuity Products](#)

☐ By checking this box, I certify that I have read the National Life Group Annuity Product Training documents. I understand that I am required to read this material PRIOR to soliciting any annuity products.

Submit

8. Validate that a "successful" message displays on the screen.