

# Nancy Simm, CLTC<sup>®</sup>, LTCP, CSA

*Director, LTC & Longevity Planning*  
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Nancy Simm serves as Director, Long-Term Care and Longevity Planning for Highland Capital Brokerage.

Nancy has worked in the insurance industry since 1992, specializing in Long-Term Care for more than 20 years. She is a licensed life and health agent in Connecticut, Massachusetts, and New York, and she has earned the designations Certified Long-Term Care (CLTC) specialist, Long-Term Care Professional (LTCP), and Certified Senior Advisor (CSA) and is CT Partnership, NY Partnership, and NAIC Partnership certified. In addition, Nancy brings to her role past experience as an aide in Massachusetts nursing homes.

She is on the board of NAIFA, and a member of CSA-Connecticut and the American Association for Long-Term Care Insurance. She is a certified instructor for LTCCE classes and has spoken on Long-Term Care insurance throughout New England.

Nancy lives in Simsbury, Conn., with her significant other Ernie Lawas. They enjoy all aspects of spending time outdoors in an active lifestyle. She is also a member of Connecticut Forest and Parks Association.

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