Howard Jonas, CLU®, ChFC®, REBC®, CASL®

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Howard Jonas serves as Vice President, Advanced Planning for Highland Capital Brokerage. Howard started in the financial services industry in 1999 and specializes in Advanced Planning with life insurance, including premium financing, GRATs, and both personal and estate planning for business owners.

Prior to joining Highland, Howard was a Director of Advanced Sales at another major insurance brokerage firm. During this time, he collaborated with financial planners and advisors on a variety of concepts, such as split dollar, buy-sell planning, executive compensation techniques, and wealth transfer strategies. Jonas has also spent some time in the field as an insurance producer.

Howard holds his Life, Accident, and Health license, as well as FINRA Series 6 and 63 licenses, and the following designations: Chartered Life Underwriter®, Chartered Financial Consultant®, Registered Employee Benefits Counselor®, and Chartered Advisor for Senior Living®.

Howard resides in Maryland with his wife Kim and two daughters, Emily and Lindsay. When he's not working, Howard enjoys going to the gym, traveling, cooking, and listening to very old music.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, long-term care, and disability insurance. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

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